

Company Background and Information

Who is Infinity Insurance Solutions (IIS)?

Infinity Insurance Solutions (IIS) is a new specialist travel insurance intermediary. We launched in October 2006 to distribute travel insurance products to general insurance brokers, the corporate sector, affinity groups, travel trade and direct to consumers.

IIS is a wholly owned subsidiary of Travel Insurance Facilities Group, but is operated as a completely separate entity.

What service can IIS provide?

IIS offers a range of specialist travel insurance policies at competitive rates for the business-to-business market using a leading edge online portal. The portal provides a quick, easy-to-use service which is combined with reliable and ongoing account management and development.

Our business-to-business portal can accommodate everything from single policy requests to arranging and managing entire schemes, including client-branded facilities.

We also provide other outsourcing services such as medical screening, travel assistance, policy administration and claims management.

Consumers can purchase a range of travel insurance products via bespoke websites.

Our travel industry knowledge and experience, and access to multiple markets, enable us to provide customers with market leading products at competitive rates.

Who is responsible for IIS?

Robert Hall, who joined IIS from Aon's personal insurance and affinity division, where he spent eight years as an account manager, runs IIS. Robert is responsible for developing and account-managing the newly created intermediary's business as sales and marketing manager.

Who does IIS work with?

IIS works with general insurance brokers, corporate clients requiring products for employee benefits schemes or a facility for business travel cover, affinity groups looking for schemes for members, the travel trade, as well as individual consumers who can access travel insurance policies via bespoke websites.

What are IIS's future plans?

We see good opportunities for growth in the market, particularly with the possible reversal of the "connected contract" exclusion by the Financial Services Authority, which will have a significant impact on the travel trade and, therefore, brokers. IIS will look to double its business size over the next three year period.

Who is Travel Insurance Facilities Group (TIF)?

Travel Insurance Facilities Group (TIF) is a travel insurance underwriting agency and services provider. Established in 1996 the company incorporates divisions offering underwriting, medical screening, travel assistance, policy fulfilment and claims management services. TIF Group works with a select number of specialist travel insurance brokers and their travel industry clients.

If you can't find what you're looking for or have any other enquiries about Infinity Insurance Solutions and its associated products, please contact: Claire Clarke, tel - 0121 753 0222, e-mail - claire.clarke@mconsulting.co.uk